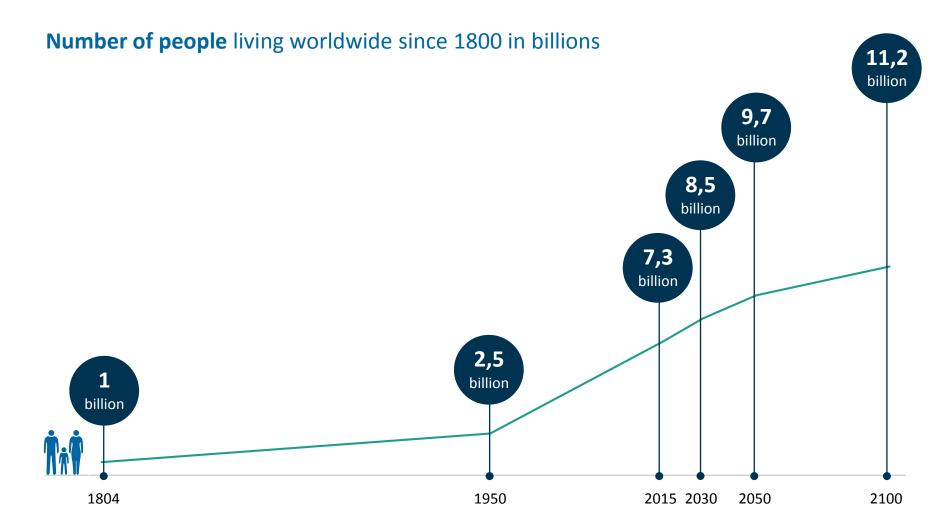
Van ziekenzorg naar gezondheid continuum.

Jan Kimpen

Chief Medical Officer Royal Philips Seneca, September 9 2016



Projected world population growth





World life expectancy

has risen from **47 years** during 1950-1955 to **70 years** during 2010-2015.

Source: Pew Research – Population change in the US and world from 1950 to 2015.



By 2050, nearly **8 in 10**

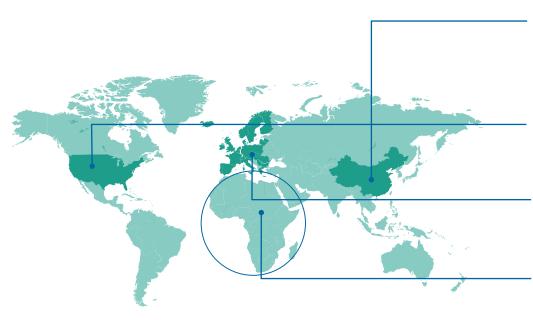
of the world's older population will live in the less developed regions.

Source: UN Department of Economics and Social Affairs, "World Population Prospects: The 2015 Revision'





An aging population with more chronic and lifestyle related diseases puts a focus on healthcare cost containment



By 2020 in China:

doubling of the healthcare spend (to more than **\$1 trillion**)

By 2020 in the US:

50% increase to \$4.5 trillion

The EU faces a shortage of **1 million** healthcare professionals

In most African countries, there's unlikely to be enough caregivers to deliver even basic immunization and maternity services



The global healthcare challenge





More than

14 million

people diagnosed
with cancer
annually



700+thousandnew patientswith liver cancer,60% in China



500+ million people suffer from respiratory diseases



An estimated

1.56 billion

adults with high
blood pressure
in 2025



400 million people worldwide have diabetes







Major shifts in consuming and providing healthcare





Consumers increasingly engaged in their health



Shift to **value-based healthcare** will reduce waste, increase access and improve outcomes



Care shifting to **lower cost settings** and homes



Connectivity and digital shifting value from devices to software and services



Industrialization of care

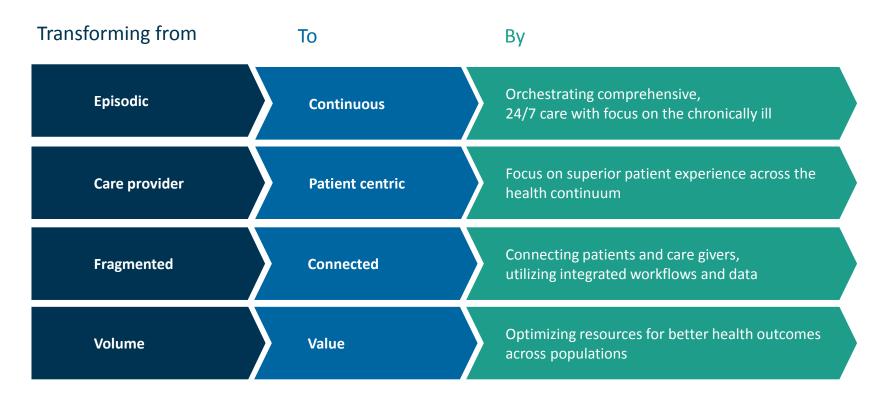
Enabling providers to deliver **lower-cost** care and better outcomes

Personalization of care

Driving convergence of **professional** healthcare and consumer health



Four key drivers for healthcare transformation



Through information technology-based services and solutions



- 1. Team up
- 2. Focus on users' needs
- 3. Redesign care processes
- 4. Sandboxes





Perspective

Accelerating Innovation in Health IT

Robert S. Rudin, Ph.D., David W. Bates, M.D., and Calum MacRae, M.B., Ch.B., Ph.D. N Engl J Med 2016; 375:815-817 | September 1, 2016 | DOI: 10.1056/NEJMp1606884





Global perceptions on connected care

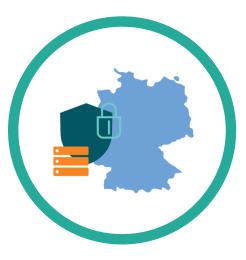




Data is proliferating, but **data sharing** continues to be a challenge



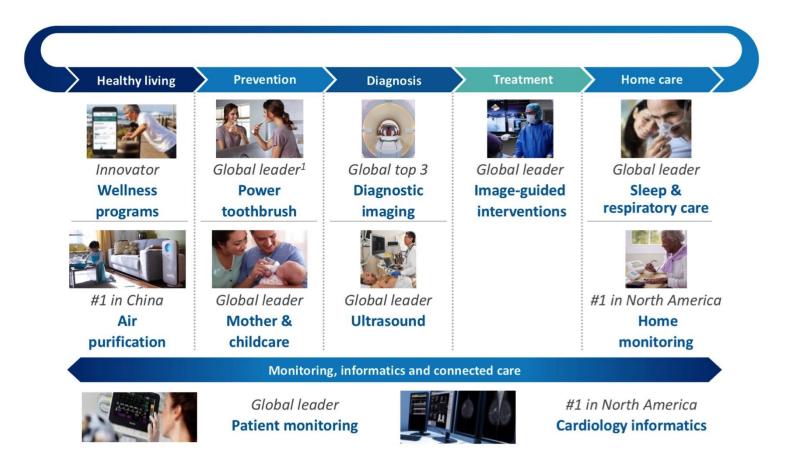
Different perceptions of patient's ability to monitor health



Cost, training and data security concerns



We are **health and wellness** pioneers and leaders

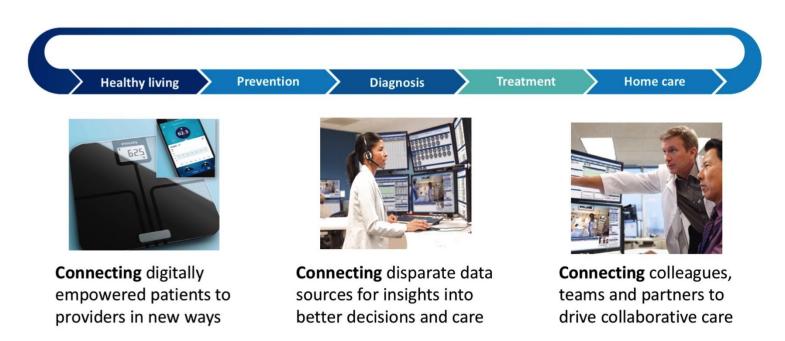


1 Global leader: #1 or #2 position in the global market Source: GfK, Nielsen, Euromonitor, Frost and Sullivan, Home Healthcare TBS, PCMS market insight



Our goal: Continuous health and personalized care

Uncovering actionable insights where, how and when health happens





Health-tech is at the heart of healthcare transformation

Ushering in a new era of highly solutions aimed to improve clinical, operational and financial outcomes



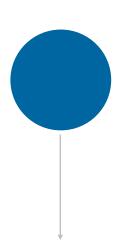
Creating rich profiles for providers,

Appropriate | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 | 1980 |

moving care closer to people

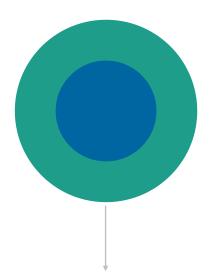






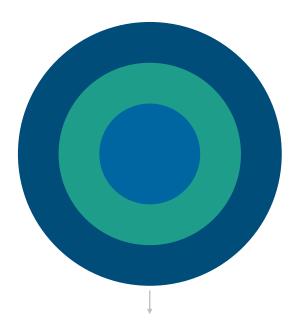
Hardware, software and services

Addressing unmet needs.



Value-added services

Consulting, integration and procurement services enhance solution value.



Integrated solutions

Reproducible and scalable offerings allow for outcomesdriven and risk-based business models.

Complexity of **problem +** increasing **solution value**



